

# Each Order Is Guaranteed To Earn You \$150,000 In Extra Customer Pay + Parts!

**FACT:**

**Anthony Galante at Bay Ridge Honda in  
Brooklyn, NY is a 24 year user! [See testimonial letter]**

*[If you are paid on profits – your next pay check just got bigger - HUGE!]*

Since 1979, this is the #1 Technician Upsell system that has been used by over 4,000 Service Managers to make it **fun** and **exciting** for their Techs to find needed repairs **not** written on the R.O.

[Use the “No Comebacks” feature and eliminate 99% of your CSI killing “Comebacks”.]

## Here's How To Set Up The Cards For Success:

You determine the 3 reward dollar amounts that you want to offer and that you deem necessary to motivate your Technicians.

Most Service Managers make the one letter **W** that is on every Card worth either: \$500 or \$250. They make the ten Letters **I** worth \$100 or \$50 and they make the 389 letters **N** on the Card worth either: \$20 or \$10.

## Here Is How To Play Your Cards:

Tell your Techs that they get ONE scratch per R.O. provided the minimum Upsell is 1 hour of additional “Customer Pay”. We know it is almost always over 2 hours!

**This is the most important part - you should keep the Cards in your possession and bring them out and play the Cards with each qualifying Technician every morning before they start their day and then pay them in CASH – on the spot- right after they play!**

## Remember Cash Is King!

Then fill in the “Reward Record” on the back of each Card and turn it in to the Payroll Dept. after the 5<sup>th</sup> scratch – and give them a new Card to play for 5 more Upsells.

**Each Card is good for 5 Upsells and the hidden rewards letters [ W, I, N, ] move to a new location on every Card! No 2 cards have hidden prize locations – hard to do!**

## Fees? Call Greg Wible or Ken Pletz

[ 562] 883-0310 [800] 395-5696]

PS. Need more proof - go to: [www.moreupsells.com](http://www.moreupsells.com)

PPS. Custom Printing to qualify for co-op funds available!

**[See Reverse Side]**

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